

Press release

Reorganisation of Vfw virtually completed

Cologne, 25 August 2008

Vfw has announced that the reorganisation commenced in November 2007 following its takeover by Reverse Logistics GmbH in the spring has almost been completed.

On the Board of Directors, Uwe Helmerking is now the Chief Financial Officer and Chief Legal Officer, Jens Thomas, a long-standing Vfw employee and the company's authorised signatory, has taken over as Chief Operating Officer and Chief Information Officer, while Marc Zube is responsible for personnel.

Dr Michael Heising has run sales and strategy in his role as RLG's Director Group Development since April, and recently also took over responsibility for on-site sales. Achim Winter is responsible for strategy and marketing.

The sales division in particular has been reorganised in the meantime. Vfw has invested heavily and hired experienced, high-calibre staff. "In view of the demands of the amended Packaging Ordinance and the affected sectors, Vfw has increased its sales activity, and already has 11 account managers," says Dr. Heising. "Together with our sales staff at Cycleon and CCR, a total of about 30 key accounts managers are working for us. As a result, we're perfectly placed to continue growing strongly in the packaging sector."

Vfw has been selling take-back systems for more than ten years. It therefore has plenty of experience dealing with the



German Packaging Ordinance. Vfw was also one of the first companies, aside from DSD, to be licensed for the German dual recycling system.

"The Reverse Logistics Group is a full-service provider in the field of reverse logistics and waste management, and packaging and Vfw are an integral and indispensable part of our business," says Reverse Logistics Group Managing Director Achim Winter.

Vfw GmbH, based in Cologne, is a modern service provider of take-back systems for packaging. Vfw's product range is characterised by the highest degree of flexibility, precision, service and quality. Vfw GmbH is a subsidiary of Reverse Logistics (Group) GmbH.

Reverse Logistics Group (RLG) is the specialist for reverse logistics. Its subsidiaries and affiliated companies are leading operators of return systems for products and packaging in Germany and Europe. Country-wide logistics processes and IT-based reporting and clearing are essential competencies of the Group. More than 2,000 customers from industry and commerce put their trust in RLG's solutions. They include famous companies such as Volkswagen and the BMW Group, Toyota, and Porsche, OSRAM, Red Bull, Woolworth, Hakle, Deichmann and Johnson Controls, but also many other renowned pharmaceutical companies like ratiopharm and Boehringer Ingelheim.

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